FUNDERS’ BRIEFING:
Global Resource Flows Webinar

20 February 2014
Logistics

- Please help us by muting your own phones (*6)

- There will be a Q&A after the presentations. If you have a question in the interim, please:
  - Type it in the chat feature at the right-hand side of your screen
  - Tweet them to @FCAA
  - Email them to sarah@fcaids.org

- The webinar will be recorded and available on www.fcaids.org
Agenda

- **Welcome & Logistics**
  Sarah Hamilton, FCAA

- **U.S. Global Funding for HIV/AIDS**
  Jen Kates, Kaiser Family Foundation

- **Global Fund Update**
  Deborah Derrick, Friends of the Global Fight Against AIDS, Tuberculosis and Malaria

- **Global Philanthropic Resource Tracking**
  Erika Baehr, FCAA

- **Moderated Q&A**
  Erin Hohlfelder, One Campaign
U.S. Global Funding for HIV/AIDS

Funders Concerned About AIDS
AIDS Philanthropy Summit

Jen Kates, PhD
Vice President; Director, Global Health & HIV Policy
Kaiser Family Foundation
jkates@kff.org
http://globalhealth.kff.org
Current Landscape: USG in the Context of Donor Government Funding for HIV/AIDS
International HIV Assistance from Donor Governments: Commitments & Disbursements, 2002-2012

**US$ Billions**

### Commitments (Enacted Amounts)

- **2002**: $1.6
- **2003**: $2.0
- **2004**: $3.6
- **2005**: $4.3
- **2006**: $5.6
- **2007**: $6.6
- **2008**: $8.7
- **2009**: $8.7
- **2010**: $8.7
- **2011**: $8.8
- **2012**: $8.3

### Disbursements

- **2002**: $1.2
- **2003**: $1.6
- **2004**: $2.8
- **2005**: $3.5
- **2006**: $3.9
- **2007**: $4.9
- **2008**: $7.7
- **2009**: $7.7
- **2010**: $6.9
- **2011**: $7.6
- **2012**: $7.9

**SOURCES:** UNAIDS and Kaiser Family Foundation analyses; Global Fund to Fight AIDS, Tuberculosis and Malaria online data queries; UNITAID Annual Reports; OECD CRS online data queries.
Donor Governments as a Share of Total Donor Government Disbursements for HIV, 2012

$7.9 billion
Bilateral Disbursements

In Millions


$18.9 billion
Total Resources for HIV from all Sources

NOTES: Total available resources for HIV from all sources includes domestic public and private spending, donor government bilateral assistance, multilateral organizations and private philanthropic aid disbursements.
Assessing Fair Share 1: Donor Government Share of World GDP* Compared to Share of All Resources Available for HIV, 2012

<table>
<thead>
<tr>
<th>Country</th>
<th>Share of World GDP</th>
<th>Share of All Resources for AIDS</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>21.9%</td>
<td>26.6%</td>
</tr>
<tr>
<td>Japan</td>
<td>8.3%</td>
<td>1.1%</td>
</tr>
<tr>
<td>Germany</td>
<td>4.7%</td>
<td>1.5%</td>
</tr>
<tr>
<td>France</td>
<td>3.6%</td>
<td>2.0%</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>3.4%</td>
<td>4.2%</td>
</tr>
<tr>
<td>Italy</td>
<td>2.8%</td>
<td>0.1%</td>
</tr>
<tr>
<td>Canada</td>
<td>2.5%</td>
<td>0.8%</td>
</tr>
<tr>
<td>Australia</td>
<td>2.2%</td>
<td>0.7%</td>
</tr>
<tr>
<td>Netherlands</td>
<td>1.1%</td>
<td>1.0%</td>
</tr>
<tr>
<td>Sweden</td>
<td>0.7%</td>
<td>0.9%</td>
</tr>
<tr>
<td>Norway</td>
<td>0.7%</td>
<td>0.6%</td>
</tr>
<tr>
<td>Denmark</td>
<td>0.4%</td>
<td>0.9%</td>
</tr>
<tr>
<td>Ireland</td>
<td>0.3%</td>
<td>0.3%</td>
</tr>
</tbody>
</table>

*$\text{GDP} = \text{gross domestic product.}$

Assessing Fair Share 2: Donor Government Rank by Disbursements for HIV per US$1 Million GDP*, 2012

<table>
<thead>
<tr>
<th>Country</th>
<th>Disbursements per US$1 Million GDP*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Denmark</td>
<td>$545.3</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>$328.3</td>
</tr>
<tr>
<td>Sweden</td>
<td>$324.5</td>
</tr>
<tr>
<td>United States</td>
<td>$320.2</td>
</tr>
<tr>
<td>Ireland</td>
<td>$287.4</td>
</tr>
<tr>
<td>Netherlands</td>
<td>$250.2</td>
</tr>
<tr>
<td>Norway</td>
<td>$230.6</td>
</tr>
<tr>
<td>France</td>
<td>$144.5</td>
</tr>
<tr>
<td>Canada</td>
<td>$84.9</td>
</tr>
<tr>
<td>Germany</td>
<td>$84.8</td>
</tr>
<tr>
<td>Australia</td>
<td>$80.9</td>
</tr>
<tr>
<td>Japan</td>
<td>$35.1</td>
</tr>
<tr>
<td>Italy</td>
<td>$6.9</td>
</tr>
</tbody>
</table>

*GDP = gross domestic product.

U.S. Global Funding for HIV
NOTES: FY 2014 bilateral HIV funding provided through NIH is not yet known and is presented at the FY 2013 level. Bilateral HIV funding through the CDC does not take into account a realignment of funds for business services that was included in the President’s FY 2014 Budget Request. Includes funding for UNAIDS, IAVI, and Microbicides research activities.

USG Contributions to The Global Fund, FY 2001-FY 2014

In Millions

USG Bilateral HIV Funding & Contributions to The Global Fund, FY 2001-FY 2014

In Millions

NOTES: FY 2014 bilateral HIV funding provided through NIH is not yet known and is presented at the FY 2013 level. Bilateral HIV funding through the CDC does not take into account a realignment of funds for business services that was included in the President’s FY 2014 Budget Request. Bilateral HIV includes funding for UNAIDS, IAVI, and Microbicides research activities.

USG Funding for Global HIV by Agency/Program, FY 2014

In Millions

- State/OGAC: $4,020 (62%)
- Global Fund: $1,650 (25%)
- USAID: $330 (5%)
- DoD: $8 (0.01%)
- NIH: $372 (6%)
- CDC: $114 (2%)

Total = $6.5 billion

NOTES: State/OGAC includes funding for UNAIDS; USAID includes funding for IAVI and Microbicides research activities. HIV funding provided through NIH is not yet known and is presented at the FY 2013 level. CDC funding does not take into account a realignment of funds for business services that was included in the President’s FY 2014 Budget Request.

Funding for HIV as Share of U.S. Global Health Funding
USG Global Health Funding By Sector, FY 2014

In Millions

Total = $9.1 billion

NOTES: Represents funding through the Global Health Initiative (GHI) only. Some funding amounts provided through USAID, NIH, CDC, and DoD are not yet known and are presented at FY 2013 levels. HIV funding through the CDC does not take into account a realignment of funds for business services that was included in the President’s FY 2014 Budget Request.

Distribution of USG Funding for Global Health, by Sector, FY 2001-FY 2014

NOTES: Represents funding through the Global Health Initiative (GHI) only. The GHI was created as an initiative in FY 2009. All prior years represent the same programs and accounts which were not yet referred to as the GHI. Some FY 2014 funding amounts provided through USAID, NIH, CDC, and DoD are not yet known and are presented at FY 2013 levels. HIV funding through the CDC does not take into account a realignment of funds for business services that was included in the President’s FY 2014 Budget Request.

FY 2015
Key Dates Looking Forward

• **Early March:** President submits budget request to the Congress – March 4 and 11 (normally first Monday in February)

• **March:** House & Senate committees hold budget hearings

• **April 15:** Congress passes a House/Senate Budget Resolution

• **May through September:** Appropriations Committees draft and enact appropriations bills

• **October 1:** New federal fiscal year begins
  – Continuing Resolution: If appropriations laws are not enacted by October 1, Congress typically enacts temporary “band-aid” measures (called Continuing Resolutions) to keep programs operating until the laws are enacted

In Billions

NOTES: State & Foreign Operations (SFOPs) funding is included as part of Non-Defense funding in FY 2014 & FY 2015. The FY 2013 Non-Defense total is based on analysis by the Center on Budget and Policy Priorities; State & Foreign Operations (SFOPs) funding was included as part of Defense funding in FY 2013.
U.S. Global Funding for HIV/AIDS

Thank You!

Jen Kates
Vice President; Director, Global Health & HIV Policy
Kaiser Family Foundation
jkates@kff.org
http://globalhealth.kff.org/

February 20, 2014
FCAA AIDS Philanthropy Summit
Resource Flows Panel
The Global Fund and its partners together save 100,000 lives every month.
The Global Fund and Partners: A Decade of Results

- HIV incidence reduced by 33%
- Cases of malaria down 26%
- TB deaths decreased >40% in the past 20 years
Replenishment 2013: Country Commitments at Time of Pledging Conference*

- 25 countries
  - > 2010
- Increases
  - The United Kingdom
  - The United States
  - Canada
  - The European Union
  - The Netherlands
  - Nordic countries
  - The Republic of Korea
- Donors re-engaging
  - Italy
  - India
  - Thailand
- Other contributions
  - Cote d’Ivoire
  - Kenya
  - Malawi
  - Nigeria
  - Zimbabwe

*As of December 3, 2013
Global Fund Replenishment: December 3, 2013

$12 billion raised for 2014 – 2016

A 30% increase over $9.2 billion secured in 2010

“The Global Fund’s success speaks for itself.”
-- President Obama
Pledges in October 2010 vs. Pledges in December 2013

- In 2013, donors pledged US$12B, representing a 30% increase from the 2010 pledge of US$9.2B.

- Excluding the U.S., all other donors pledges increased by 55% (from U.S.$5.1 to U.S.$8B).
By Q1 2014, private sector donors including BMGF had pledged U.S.$640 million, a 78% increase from the U.S.$ 59 in 2010.

Excluding the BMGF pledge, private sector donors will have pledged U.S.$140 million by Q1 2014, a 137% increase compared to 2010.

Since 2010, new private sector companies (BHP Billiton, Ecobank, Vale and new (RED) Proud Partners: Belvedere, Coca-Cola, SAP, BAC) have joined our efforts, as well as two foundations/HNWIs (Dr Tahir and Mr Motsepe).
Pledges Announced After December 3rd

- **Switzerland**: $68 million
- **Russia**: $60 million
- **Bank of America**: $10 million
- **SAP**: $1 million
- **Patrice Motsepe**: $1 million
- With U.S. pledge, increased the January 2014 number to $12,214B
The U.S. Government: The Largest Contributor to the Global Fund

• For 2014 – 2016:
  • $4 billion over three years
  • $1 for every $2 through 2014
  • + $1B pending matching
The U.K.: Sending an Early Message

- Landmark pledge of £1 billion ($1.6 billion)
- Powerful signal to other donors
- Consistent with British leadership in global health
- U.S. & U.K. are essential allies
Private Sector & Foundation Engagement

- Gates Foundation
- The Tahir Foundation
- (RED)
- Bank of America
- Chevron
- BHP Billiton Sustainable Communities
- Eli Lilly
- SAP
- Africa's Motsepe Family

“The private sector plays an important part in the Global Fund’s progress.”
- Bill Gates
Key Influencers: African Heads of State

• Strong support from 13 presidents of African countries (South Africa, Senegal, Tanzania, Nigeria, Malawi, Liberia, CIV, Ghana, Ethiopia, Kenya, Rwanda, Togo, Mozambique)

• A number of implementer states were requested to make formal announcements on increases in domestic financing during the Replenishment cycle.

• **Nigeria** paved the way with US$30 million pledge and a substantial increase in its own resources to the fight against HIV/AIDS and malaria.

• **Malawi, Kenya, and Zimbabwe** in addition to their pledges, also announced increased domestic financing for health.
Partner Procurement Framework

• Estimated $140 million saved over two years
• Projected 8% savings per year on commodities
• Similar negotiations underway for ARVs & diagnostics
THANK YOU!

The FCAA HIV/AIDS Resource Tracking Project

- Surveys sent to over 500 funders in Spring/Summer 2013
- Though not all respond, about 95% of total from funders self-reporting

TOTAL FUNDERS FOR WHICH 2012 DATA WAS OBTAINED:
- 208 U.S.-based funders
- 38 E.U.-based funders
- New this year: 40 funders based outside of the U.S. & E.U.
<table>
<thead>
<tr>
<th>Description</th>
<th>Funding</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total given by <em>208 U.S.-based</em> philanthropies to HIV/AIDS in 2012:</td>
<td>$467 million</td>
</tr>
<tr>
<td>Total given by <em>38 European-based</em> philanthropies to HIV/AIDS in 2012:</td>
<td>$147 million</td>
</tr>
<tr>
<td>Total given by <em>40 philanthropies based outside of the U.S./E.U.</em> to HIV/AIDS in 2012:</td>
<td>$38 million</td>
</tr>
<tr>
<td>Combined global total philanthropic funding to HIV/AIDS in 2012:</td>
<td>$636 million</td>
</tr>
</tbody>
</table>

- 2012 total reflects a less than 1% increase from $631 million in 2011
- Without new funders added, U.S. & E.U. combined decreased ($33 million (5%) from 2011
- Grantmaking between U.S. and European philanthropies removed from total to avoid double-counting
SNAPSHOT OF THE GLOBAL PHILANTHROPIC RESPONSE TO HIV/AIDS

The chart below shows total combined funding for U.S. & E.U. over the past six years, with 2012 giving data from funders outside of the U.S. & E.U. added this year.

**Disbursements (in $ millions)**

<table>
<thead>
<tr>
<th></th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>$622</td>
<td>$683</td>
<td>$649</td>
<td>$597</td>
<td>$631</td>
<td>$598</td>
</tr>
<tr>
<td>Gates Foundation (U.S.)</td>
<td>$247</td>
<td>$220</td>
<td>$147</td>
<td>$147</td>
<td>$147</td>
<td>$147</td>
</tr>
<tr>
<td>All other U.S.-based funders</td>
<td>$375</td>
<td>$463</td>
<td>$502</td>
<td>$450</td>
<td>$484</td>
<td>$451</td>
</tr>
<tr>
<td>E.U.-based funders</td>
<td>$6</td>
<td>$6</td>
<td>$6</td>
<td>$6</td>
<td>$6</td>
<td>$6</td>
</tr>
<tr>
<td>Funders outside the U.S. &amp; E.U.</td>
<td>$686</td>
<td>$663</td>
<td>$602</td>
<td>$531</td>
<td>$529</td>
<td>$636</td>
</tr>
</tbody>
</table>

**Total giving from E.U.- and U.S.-based funders other than the Gates Foundation has remained relatively flat for the past several years.**

Funding from the Gates Foundation (by far the largest donor) has had a strong influence on the overall total.

$636 includes funders outside the U.S. & E.U.
**Philanthropic Funding for HIV/AIDS - A dynamic field of many individuals**

Between 2011-2012:
- Both U.S.-based and E.U.-based funders decreased overall, but individual organizations make up the whole.

<table>
<thead>
<tr>
<th>U.S.-Based Top Funders 2011-12</th>
<th>E.U.-Based Funders 2011-12</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Increased Giving</strong>: 37 of 68</td>
<td><strong>Increased Giving</strong>: 11 of 36</td>
</tr>
<tr>
<td><strong>Decreased Giving</strong>: 30 of 68</td>
<td><strong>Decreased Giving</strong>: 25 of 36</td>
</tr>
</tbody>
</table>

- Most cite normal yearly fluctuation of grantmaking as the cause.
- Two long-time AIDS funders closed doors in 2012.
- Some shifting a part of their funding from AIDS-specific funding to other health areas.
Top 10 Funders- U.S. and Europe

### Table 1: Top 69 U.S. Philanthropic HIV/AIDS Funders in 2012
(ranked by amount of disbursements)

<table>
<thead>
<tr>
<th>FUNDER NAME</th>
<th>DISBURSEMENTS ($)</th>
<th>COMMITMENTS ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Bill &amp; Melinda Gates Foundation, WA</td>
<td>220,000,000</td>
<td>222,000,000</td>
</tr>
<tr>
<td>2. M•A•C AIDS Fund and M•A•C Cosmetics, NY</td>
<td>34,408,082</td>
<td>38,508,082</td>
</tr>
<tr>
<td>3. AbbVie Foundation and AbbVie, IL</td>
<td>19,150,990</td>
<td>19,150,990</td>
</tr>
<tr>
<td>4. Gilead Sciences, Inc., CA</td>
<td>16,707,441</td>
<td>10,002,286</td>
</tr>
<tr>
<td>5. ViiV Healthcare, NC</td>
<td>16,048,230</td>
<td>16,048,230</td>
</tr>
<tr>
<td>7. Merck, NJ</td>
<td>11,499,912</td>
<td>–</td>
</tr>
<tr>
<td>8. Broadway Cares/Equity Fights AIDS, NY</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9. Philip T. and Susan M. Ragon Institute Foundation, MA</td>
<td>10,000,000</td>
<td>0</td>
</tr>
<tr>
<td>10. Johnson &amp; Johnson, NJ</td>
<td>9,517,818</td>
<td>9,517,818</td>
</tr>
</tbody>
</table>

Increased funding in 2012 compared to 2011

Top 10 represent 77% of all

### Table 8: European Philanthropic HIV/AIDS Funders in 2012
(ranked by amount of disbursements)

<table>
<thead>
<tr>
<th>FUNDER NAME</th>
<th>DISBURSEMENTS</th>
<th>COMMITMENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Wellcome Trust</td>
<td>21,752,577</td>
<td>6,933,566</td>
</tr>
<tr>
<td>2. Children’s Investment Fund Foundation, UK</td>
<td>13,962,229</td>
<td>8,902,056</td>
</tr>
<tr>
<td>3. ViiV Healthcare</td>
<td>12,251,590</td>
<td>12,251,590</td>
</tr>
<tr>
<td>4. Sidaction</td>
<td>11,159,623</td>
<td>9,658,051</td>
</tr>
<tr>
<td>5. Elton John AIDS Foundation, UK</td>
<td>9,084,234</td>
<td>9,753,980</td>
</tr>
<tr>
<td>6. Comic Relief</td>
<td>6,381,673</td>
<td>1,703,217</td>
</tr>
<tr>
<td>7. STOP AIDS NOW!</td>
<td>5,406,000</td>
<td>3,812,000</td>
</tr>
<tr>
<td>8. Aids Fonds</td>
<td>5,122,000</td>
<td>6,424,000</td>
</tr>
<tr>
<td>9. The Monument Trust</td>
<td>3,447,745</td>
<td>1,964,665</td>
</tr>
<tr>
<td>10. Big Lottery Fund</td>
<td>2,786,979</td>
<td>2,786,979</td>
</tr>
</tbody>
</table>

Top 10 represent 79% of all
### Snapshot of Funders Outside of U.S. and Europe

**Top 5 Funders:**
1. National Lottery Distribution Trust Fund, South Africa
2. Stephen Lewis Foundation, Canada
3. Consorcio de Investigacion sobre VIH/SIDA/TB (CISIDAT), Mexico
4. Chi Heng Foundation, China
5. Mennonite Central Committee, Canada

#### TABLE 11
Philanthropic HIV/AIDS Funders Based Outside of the U.S./E.U. in 2012

<table>
<thead>
<tr>
<th>Country</th>
<th>USD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Argentina</td>
<td>Fundación Hu ape</td>
</tr>
<tr>
<td></td>
<td>$1,131,667</td>
</tr>
<tr>
<td>Benin</td>
<td>Institute of Cultural Affairs</td>
</tr>
<tr>
<td></td>
<td>45,000</td>
</tr>
<tr>
<td>Canada</td>
<td>Stephen Lewis Foundation</td>
</tr>
<tr>
<td></td>
<td>7,491,345</td>
</tr>
<tr>
<td></td>
<td>Mennonite Central Committee (Canada)</td>
</tr>
<tr>
<td></td>
<td>1,681,462</td>
</tr>
<tr>
<td></td>
<td>Canadian Foundation for AIDS Research (CANFAR)</td>
</tr>
<tr>
<td></td>
<td>958,109</td>
</tr>
<tr>
<td></td>
<td>Farha Foundation</td>
</tr>
<tr>
<td></td>
<td>336,005</td>
</tr>
<tr>
<td></td>
<td>Prosbytarian World Service &amp; Development</td>
</tr>
<tr>
<td></td>
<td>216,701</td>
</tr>
<tr>
<td></td>
<td>Scotiabank</td>
</tr>
<tr>
<td></td>
<td>166,721</td>
</tr>
<tr>
<td></td>
<td>ACTFLAP</td>
</tr>
<tr>
<td></td>
<td>144,000</td>
</tr>
<tr>
<td></td>
<td>Horizons of Friendship</td>
</tr>
<tr>
<td></td>
<td>118,325</td>
</tr>
<tr>
<td></td>
<td>Bracelet of Hope</td>
</tr>
<tr>
<td></td>
<td>100,470</td>
</tr>
<tr>
<td></td>
<td>CAP/AIDS Network (Canada Africa Partnership)</td>
</tr>
<tr>
<td></td>
<td>98,704</td>
</tr>
<tr>
<td></td>
<td>Community Education Services (CES) Canada</td>
</tr>
<tr>
<td></td>
<td>97,159</td>
</tr>
<tr>
<td></td>
<td>Kelo Loko</td>
</tr>
<tr>
<td></td>
<td>96,002</td>
</tr>
<tr>
<td></td>
<td>Hospeshares Community Development Association</td>
</tr>
<tr>
<td></td>
<td>84,001</td>
</tr>
<tr>
<td></td>
<td>One Child's Villages: A Global Orphans Foundation</td>
</tr>
<tr>
<td></td>
<td>40,645</td>
</tr>
<tr>
<td></td>
<td>The Olive Branch for Children</td>
</tr>
<tr>
<td></td>
<td>39,098</td>
</tr>
<tr>
<td></td>
<td>Sauti Moja</td>
</tr>
<tr>
<td></td>
<td>25,000</td>
</tr>
<tr>
<td></td>
<td>Friends of Mango Hospital (Canada)</td>
</tr>
<tr>
<td></td>
<td>24,000</td>
</tr>
<tr>
<td></td>
<td>The Shanti Uganda Society</td>
</tr>
<tr>
<td></td>
<td>8,361</td>
</tr>
<tr>
<td></td>
<td>Dr Njengo Foundation of Sustainable HIV/AIDS Projects</td>
</tr>
<tr>
<td></td>
<td>7,457</td>
</tr>
<tr>
<td></td>
<td>Reach Out to Humanity</td>
</tr>
<tr>
<td></td>
<td>2,353,319</td>
</tr>
<tr>
<td></td>
<td>Chi Heng Foundation</td>
</tr>
<tr>
<td></td>
<td>273,344</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Country</th>
<th>USD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mexico</td>
<td>Consorcio de Investigación sobre VIH/SIDA/TB (CISIDAT)</td>
</tr>
<tr>
<td></td>
<td>3,900,000</td>
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<tr>
<td></td>
<td>Fundación Unidos por un Mexico Vivo</td>
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<tr>
<td></td>
<td>300,000</td>
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<tr>
<td>New Zealand</td>
<td>National Lottery Grants Board</td>
</tr>
<tr>
<td></td>
<td>66,627</td>
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<tr>
<td>South Africa</td>
<td>New Zealand Lottery Grants Board</td>
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<td>15,629,803</td>
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<td></td>
<td>National Lottery Distribution Trust Fund</td>
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<td>1,134,027</td>
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<td>The African Trust</td>
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<td>217,368</td>
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<tr>
<td></td>
<td>African Rainbow Minerals Limited (ARM)</td>
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<tr>
<td></td>
<td>110,881</td>
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<td>HCI Foundation</td>
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<td>55,304</td>
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<tr>
<td></td>
<td>Ackerman Pick n Pay Foundation</td>
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<td>12,008</td>
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Most funding for work with a global reach

International funding

Domestic funding

Geographic Distribution of Philanthropic HIV/AIDS Funding

$268,023,800

$150,237,743
FROM FUNDERS BASED IN WESTERN & CENTRAL EUROPE

$8,594,227
FROM CANADIAN-BASED FUNDERS

$85,873,817
FROM U.S.-BASED FUNDERS

The dollar amounts in the geographic distribution charts add up to $648m, not the actual $636m total HIV/AIDS philanthropic giving in 2012, because re-granted funds (given between funders tracked and re-granted in 2012) could not be removed and are thus double-counted. ViiV Healthcare's 2012 total was removed from the E.U. totals but is counted in the U.S. totals.

* International funding for 'Other regions' includes funding to Eastern Europe and Central Asia, North Africa and the Middle East, unspecified funding, and funding between the U.S., Western and Central Europe, and Canada.

2012 Philanthropic Funding for HIV/AIDS Programs of Global Benefit (mostly research)
2012 Philanthropy from Funders Based in U.S., E.U. and Canada for International HIV/AIDS Programs (for three selected recipient regions)

5

5

5

5

66% 34%

66% 34%

66% 34%

66% 34%

0%

0%

0%

0%

$38 MILLION

$40 MILLION

$38 MILLION

$40 MILLION

$148 MILLION

$148 MILLION

$100,000,000
UNITED STATES

$17,000,000
WESTERN & CENTRAL EUROPE

$100,000
MEXICO

$17,000,000
SOUTH AFRICA

$100,000
ARGENTINA

$1,000,000
COTE D'IVOIRE

$186,000
ZAMBIA

$83,000
NEW ZEALAND

$1,000,000
THAILAND

$50,000
JAPAN

$45,000
KENYA

$56,000
COTE D'IVOIRE

$56,000
Benin

$50,000
KENYA

$8,594,227
FROM CANADIAN-BASED FUNDERS

$85,873,817
FROM U.S.-BASED FUNDERS

$150,237,743
FROM FUNDERS BASED IN WESTERN & CENTRAL EUROPE

$236,337,647
TOTAL

92%

6%

2%

TO LATIN AMERICA & CARIBBEAN

56%

39%

6%

TO SUB-SAHARAN AFRICA

83% 17%

0%

TO ASIA & PACIFIC

International funding

Domestic funding

Most funding is directed toward projects of global benefit (such as research); followed by international funding from philanthropies based in the U.S., E.U., and Canada for countries and regions outside of those areas (mostly in East & Southern Africa); and lastly funding for domestic HIV/AIDS work (to benefit the funder's own country or region).
Philanthropic HIV/AIDS Funding from U.S. for U.S. Epidemic

Regional Distribution of Domestic U.S. Philanthropic HIV/AIDS Funding in 2012
(by percentage of total domestic disbursements)

- **Northeast** received $27 million, the highest share of funding.
- **South** received $25 million.
- **Nationwide** funding was $23 million.

**Top 5 U.S. domestic funders**
1. M•A•C
2. Gilead
3. Broadway Cares
4. AIDS United
5. Merck

**Top three categories**
- Treatment: $23 million
- Prevention: $21 million
- Social services: $17 million

**Top four target populations**
1. Men who have sex with men
2. African Americans
3. Women
4. Homeless/impoverished persons
**EXECUTIVE SUMMARY**

Global Philanthropic Support to Address HIV/AIDS in 2012

The top five intended use categories for all funding in 2012 were research, prevention and treatment, advocacy, and social services.

**CHART 3**


- **Research** $249 million
- **Prevention** $93 million
- **Treatment** $61 million
- **Advocacy** $53 million
- **Social services** $37 million

Dollar amount values for intended use of 2012 HIV/AIDS funding from philanthropies based outside the U.S. and E.U. was not available to include in this chart, but given the small percentage of total funding from this group (6%), and the fact that prevention and treatment were two of the top intended use categories chosen among these funders, funding data would not have been likely to greatly change the overall proportions.
Target Populations of Philanthropic HIV/AIDS Funding in 2012

Target Populations of 2012 HIV/AIDS Philanthropic Giving

- Women
- Orphans and Vulnerable Children
- People Living with HIV/AIDS
- Youth
- Medical Research
- Men Who Have Sex with Men
- Rural Populations
- Health Care Workers
- People Who Inject Drugs
- Sex Workers
The FCAA HIV/AIDS Resource Tracking Project

- Ten pieces about context of funding
- Best practices from over 30 organizations
- Special features on:
  - the U.S. National HIV/AIDS Strategy and health reform
  - the treatment cascade
  - the Global Plan to eliminate mother-to-child transmission
  - integration of funding with other issue areas

WWW.FCAAIDS.ORG/RESOURCETRACKING
Thank you!

- Visit [http://www.fcaids.org/resourceflows](http://www.fcaids.org/resourceflows) for materials and a recording of today’s call

- Remaining questions? Share them with us by email [sarah@fcaids.org](mailto:sarah@fcaids.org) or via Twitter [@FCAA](https://twitter.com/FCAA)

- On [www.fcaids.org/resourcetracking](http://www.fcaids.org/resourcetracking) you can find:
  + The full report
  + The press release and Q&A documents
  + A list of all global HIV/AIDS philanthropic funders

- Do you know of other private funders that are not captured in this report? Please share their information with Erika at [erika@fcaids.org](mailto:erika@fcaids.org)