

The background of the cover is a solid blue color. Scattered across the page are several abstract, three-dimensional geometric shapes, primarily pyramids and prisms, rendered in various shades of blue and teal. These shapes are semi-transparent and have white outlines, creating a sense of depth and movement. They are arranged in a way that suggests they are floating or falling from the top right towards the bottom left.

FUNDERS CONCERNED ABOUT AIDS
Annual Report
2018

Dear Friends and Colleagues,

If I had to choose one word to describe Funders Concerned About AIDS' work in 2018 it would be community. The theme of our annual Summit was Catalyzing Communities. We produced new research on communities. Most importantly, we relied heavily on all of you – the community that makes these efforts possible.

However you define it – by proximity, shared identity, a common mission - Community has driven every step of progress in HIV to date. So it is only right that it has been at the center of FCAA's work this past year. And what a busy and successful year it was.

Much of our work in 2018 was undertaken in close collaboration with partners from our broader community. We addressed key areas of intersection including harm reduction (with Grantmakers in Health), challenges in the fight against HIV/AIDS among the LGBTQ community in the U.S. South (with Funders for LGBTQ Issues) and the impact of the Global Gag rule (with Planned Parenthood).

In November we held our 10th annual AIDS Philanthropy Summit. A decade ago, in my first year as Executive Director, we held our inaugural Summit as a platform for sharing FCAA's strategic plan. I am enormously proud of what we have, as a community, been able to achieve since that time. We have transitioned FCAA from its original role as an informer and convener to an organization that boldly centers our work on advocacy and community. We have identified and taken on key challenges: collecting better data on private HIV funding; coordinating private philanthropy's role in the elimination of mother to child transmission; evaluating funding through a human rights lens; launching the Southern HIV Impact Fund; highlighting the issues of middle-income countries; and bringing an increased focus to the growing intersections of the opioid and HIV epidemics. Much of this work has examined what to fund and, in the case of our examination of funding communities, how to fund more effectively.

We ended 2018 with the launch of our 16th annual resource tracking report. As our warnings from the past several years predicted, there is cause for concern. We are now seeing a decrease in HIV related philanthropic funding and resources continue to be highly concentrated among a select few funders. Our rollout of the report included a call to action for private funders to leverage their unique abilities to drive increased, focused funding where it is most needed.

Now, already many weeks into the new year, we find ourselves moving closer to the 2020 end date of FCAA's current strategic plan. As such, we will be spending the next several months reviewing our progress and beginning the important discussion of what comes next. Without question, our mission will remain laser focused - we will continue to mobilize philanthropic leadership and resources, working to ensure they are deployed for greatest impact. But this, too, comes down to communities. We can only have the greatest impact when the individuals and communities most affected are at the center of the response and when the underlying socio-economic drivers of the epidemic are targeted.

We are incredibly grateful for the continued support, engagement, guidance and, yes, community of our dedicated Board of Directors, our nearly 50 member organizations and our strategic partners. The past two years have been especially challenging for us all. While the struggle is not over, we can feel confident that, together, we will succeed.

Warmest Regards,



John Barnes

Executive Director



MISSION

The mission of Funders Concerned About AIDS (FCAA) is to mobilize the leadership, ideas, and resources of funders to eradicate the global HIV/AIDS pandemic and to address its social and economic dimensions.

FCAA envisions a world without AIDS, facilitated by a philanthropic sector that works collaboratively, transparently, and urgently to ensure focused and robust funding for:

- Evidence-based interventions in the treatment and prevention of HIV infection;
- Advocacy, research, and exploration of new methods to hasten the end of AIDS; and
- Investments that address the social inequities, health disparities, and human rights abuses that have fueled the spread of the epidemic

PROGRAMS

FCAA's core programs are focused on:



Increasing philanthropic resources dedicated to ending HIV/AIDS



Catalyzing a dynamic and sustained philanthropic response to HIV/AIDS with special attention to underlying drivers



Influencing key public and philanthropic funders to align HIV/AIDS resources for greatest impact

STAFF AND BOARD

STAFF

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Caterina Girona, *Research & Program Manager*

Aimé Césaire Atchom, *Research & Administrative Assistant*

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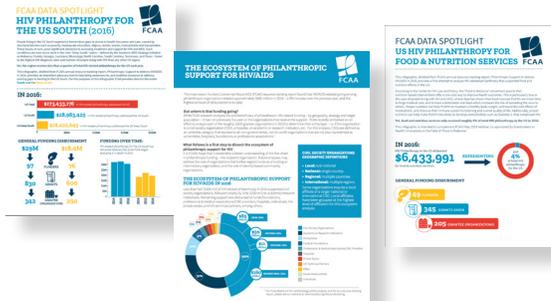
In 2018 FCAA



Launched the 16th edition of *Philanthropic Support to Address HIV/AIDS*



Published **3 data infographics** on: the U.S. South, food and nutrition services, and on the ecosystem of philanthropic support for HIV and AIDS.



Published eight FCAA blogs, including four member profiles and guest blogs



Hosted a record-high **569 program participants** at **9** events throughout the year, including:

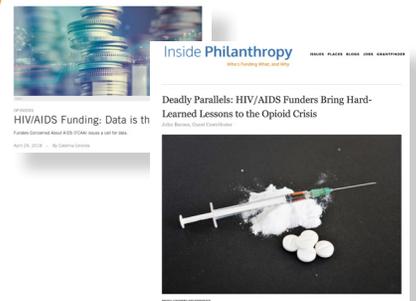
Convened the 10th annual AIDS Philanthropy Summit

Participated in three webinars and five in-person convenings

Held a donor meeting and global funder reception at AIDS 2018



Increased media coverage, issuing three press releases and appearing in six articles, including *POZ*, *Health Affairs*, *Inside Philanthropy*, and *The Alliance Magazine*



Recorded a **2% increase in membership**, with four new or lapsed members joining in 2018

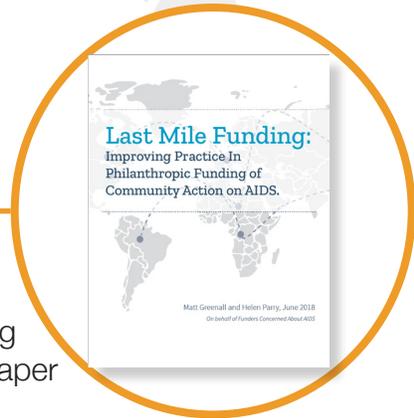
THE SOUTHERN HIV IMPACT FUND:



FCAA continued, in partnership with AIDS United, to identify and engage new partners and resources for the Southern HIV Impact Fund. We helped to raise awareness with new stakeholders such as the Southeast Council on Foundations, secured a best practice profile of the Fund in the GrantCraft blog, and co-sponsored the closing plenary session - focused on the impact of HIV on Black men who have sex with men and transgender women in the U.S. South - at the Funders for LGBTQ Issues 2018 Funding Forward conference. This session led to the engagement of a new anonymous funder partner joining the Fund.

Learn more at:
<http://southernfund.org/>

FOCUS ON COMMUNITIES:



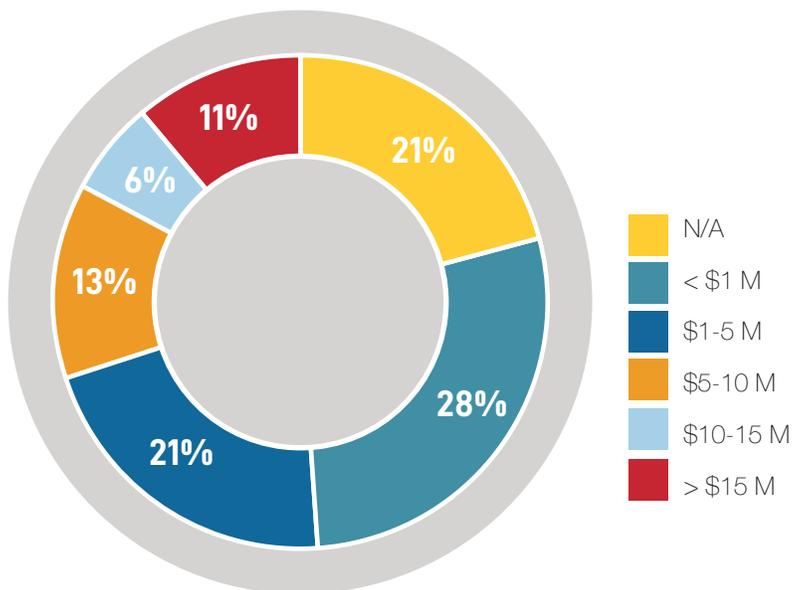
At our 2017 AIDS Philanthropy Summit, one question came up repeatedly: How can funders more effectively support community responses to AIDS. In response, we created a new funder working group focused on this question, commissioned a new research paper to identify best practices to strengthen philanthropic funding for community action on AIDS, and embarked on a new data initiative to create a baseline against which to track HIV philanthropy that reaches civil society. That research was launched at the 2018 AIDS Philanthropy Summit, where the agenda also focused on identifying new tools and opportunities to increase investment in community-based approaches.

Learn more at:
<https://www.fcaids.org/what-we-do/research/community-based-organizations/>

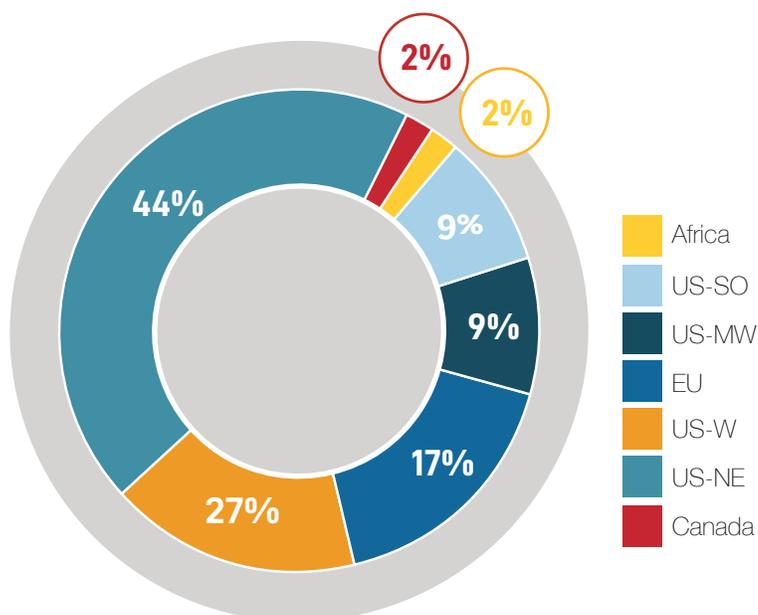
MEMBERSHIP



FCAA Membership by 2017 HIV Grantmaking Budget**



FCAA Membership by Region



- AIDS Foundation of Chicago
- AIDS Funding Collaborative
- AIDS United
- Aidsfonds
- American Jewish World Service
- amfAR
- Avert
- Broadway Cares/Equity Fights AIDS
- California Wellness Foundation
- Campbell Foundation
- Charlize Theron Africa Outreach Project
- Children's Investment Fund Foundation
- Comer Family Foundation
- Community Foundation for Greater Atlanta
- Cone Health Foundation
- Conrad N. Hilton Foundation
- Consumer Health Foundation
- Elizabeth Glaser Pediatric AIDS Foundation
- Elton John AIDS Foundation UK*
- Elton John AIDS Foundation US
- Firelight Foundation
- Fondation de France
- Ford Foundation
- Gilead Sciences
- H. van Ameringen Foundation
- Health Foundation of Greater Indianapolis
- Hivos
- International HIV/AIDS Alliance*
- Ittleson Foundation
- Johnson & Johnson
- Kaiser Family Foundation
- Keep A Child Alive
- Levi Strauss Foundation
- M.A.C AIDS Fund
- Merck
- Open Society Foundations
- Proteus Fund*
- San Francisco AIDS Foundation*
- Sidaction
- SRHR Africa Trust
- Stephen Lewis Foundation
- The Morris and Gwendolyn Cafritz Foundation
- Third Wave Fund
- Until There's A Cure Foundation
- ViV Healthcare
- Walgreens*
- Washington AIDS Partnership

* New or Reengaged Members

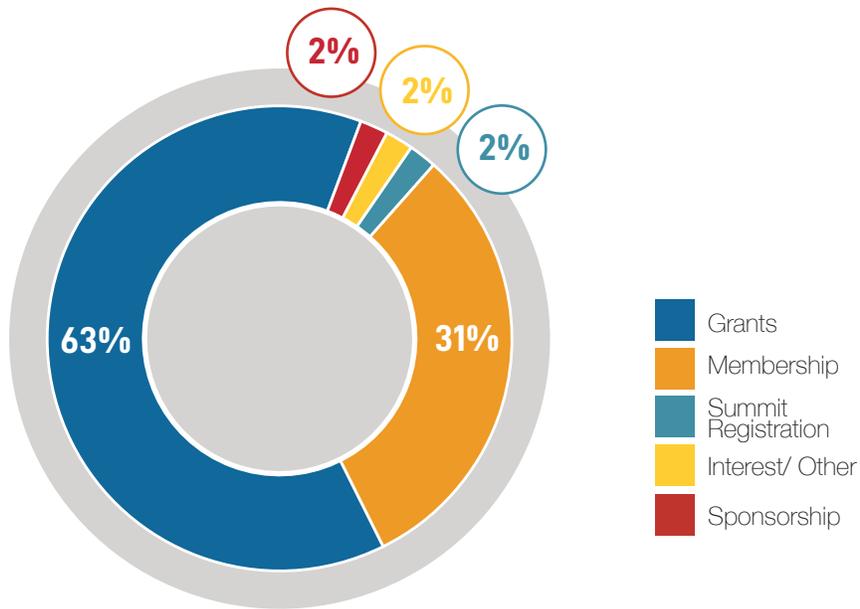
** Based on FCAA's annual resource tracking report

FINANCES

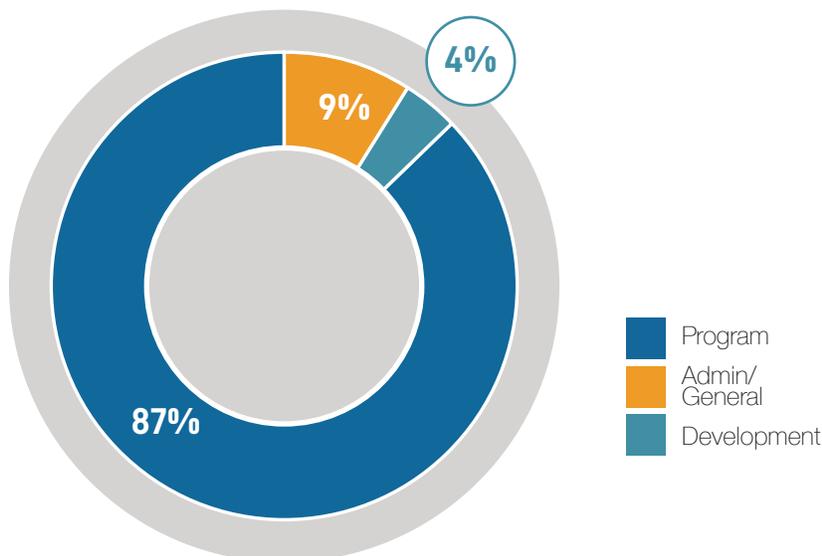


In 2018 FCAA maintained a balanced budget through strong retention of member organizations and increases in grant revenue, as well as through continued strategic decreases in program and administrative expenses.***

Total Income 2018: \$677,050



2018 Expenses: \$644,955



*** These financial outlooks are based on internal unaudited analyses.



www.FCAAIDS.org