Dear colleagues,

This past year has been one of both reflection and action as Funders Concerned About AIDS (FCAA) worked to realize our role in mobilizing the philanthropic response to HIV, but also addressed the realities of an ever-evolving epidemic and political environment. To better understand the current landscape, we relied on our strengths, focusing our energies on gathering and assessing data tracking philanthropic resources for HIV and AIDS and then using it to inform funders.

For example, we highlighted resource gaps for some of the populations most impacted by the epidemic, looking specifically at funding for sex workers and people who inject drugs. We convened grantmakers to talk about the rise of harmful laws—such as FOSTA-SESTA and the Mexico City Policy/Global Gag Rule—that are impacting communities at the frontline of the HIV response.

We have all long agreed that a meaningful response requires that the human rights of the most vulnerable and impacted communities are protected and that those communities have broad access to healthcare. But is that HIV work or something larger? Has the umbrella of “HIV funder” expanded to engage communities active in LGBTQ issues, human rights, social justice, health, and beyond?

In the coming year, FCAA will be reaching out for your guidance on the development of our strategic plan. We look forward to hearing what you believe it means to be an HIV funder today. We are eager for your point of view on shaping the new narrative; one that continues to remind people that HIV/AIDS is not over. As we determine how to talk about and analyze intersectional strategies in the HIV response, we will ask you to help connect us to other funders and movements who best understand these complexities.

I write this letter at the beginning of what is an incredibly uncertain time – the COVID-19 pandemic. The longer this current pandemic and its effects linger, the more inevitable it becomes that the vulnerable populations we have been focused on for years will be disproportionally impacted. This makes our work more critical than ever. We must work together, across issues, to ensure that the HIV/AIDS response continues to move forward. As challenging as these times are, we have been here before. We have faced down a pandemic and have important lessons learned to share.

As we prepare for this gauntlet, I feel grateful for the guidance of FCAA’s dedicated Board of Directors and the partnership and collaboration of our nearly 50 member organizations and our strategic partners. Whatever transpires in the coming months, I know this community is ready to face it together.

Warmest Regards,

John L. Barnes

Executive Director
The mission of FCAA is to mobilize the leadership, ideas, and resources of funders to eradicate the global HIV/AIDS pandemic and to address its social and economic dimensions. FCAA envisions a world without AIDS, facilitated by a philanthropic sector that works collaboratively, transparently, and urgently to drive focused and robust funding for:

- Evidence-based interventions in the treatment and prevention of HIV infection;
- Advocacy, research, and the exploration of new methods to hasten the end of AIDS;
- Investments that address social inequities, health disparities, and human rights abuses that fuel the spread of the epidemic.

FCAA’s core programs are focused on:

- **Increasing philanthropic resources dedicated to ending HIV/AIDS**
- **Catalyzing a dynamic and sustained philanthropic response to HIV/AIDS with special attention to underlying drivers**
- **Influencing key public and philanthropic funders to align HIV/AIDS resources for greatest impact**
In 2019 FCAA:

- Hosted 506 program participants at nine events throughout the year, including at four webinars and five in-person convenings, notably the 11th annual AIDS Philanthropy Summit.

- Published the 17th edition of Philanthropic Support to Address HIV/AIDS.

- Increased media coverage, issuing three organizational statements and appearing in eight external articles and blogs including in POZ, Morning Consult and Transverse and on the United Philanthropy Forum and Grantmakers in Health websites.

- Published three data infographics on: Africa, Sex Workers, and People who Inject Drugs.

- Published 12 FCAA blogs, including member profiles, guest blogs and a series on harm reduction.

- Facilitated intersectional conversations on HIV at partner conferences, including with Funders for LGBTQ Issues, Grantmakers in Aging and at the UNITY Summit.

- Launched a new video interview series on: “What does it mean to be an HIV funder today?”
A Commitment to Advocacy

FCAA’s current strategic plan included a significant commitment to the role of advocacy within the philanthropic response to HIV. It also pushed us, as an organization, to not only build data analyses on advocacy, but to also lend our voice on critical issues. In 2019, we did that in a number of ways:

► We supported the Global Fund’s 6th Replenishment in many ways, including by publishing blogs and securing earned media placements. These efforts were capped by celebrating the Global Fund’s success in mobilizing $14.02 billion for the next three years.

► When President Trump committed, in his January 2019 State of the Union, to end HIV transmission the U.S. by 2030, FCAA cautiously celebrated. At the same time, we issued a call to action for our community to continue funding the rights-based programs and vulnerable communities that are so critical to making this goal a reality.

► In March, when Secretary of State Pompeo signaled a more expansive view to enforcement of the Global Gag Rule, FCAA sought to prepare funders for this change. We invited a panel of experts to provide an overview of the Global Gag Rule and its early impacts in a webinar.

► In addition, when the Administration’s restrictive policies forced Planned Parenthood – along with many state and local health clinics – to withdraw from Title X funding, FCAA didn’t hesitate to issue a call to private funders, along with state and local governments, to step up as part of the effort to fill this gap.

A Case Study of FCAA’s Approach: Harm Reduction

With increased focus on the intersection of HIV and the opioid epidemic, FCAA knew it could play a role in informing and convening our membership, as well as connecting with broader philanthropic communities.

In 2019, FCAA partnered with Grantmakers in Health and the Substance Use Disorder Funder Collaborative to network and support funders working in the harm reduction space. We created an infographic on HIV Philanthropy for People who Inject Drugs in late April and co-hosted a webinar highlighting lessons from HIV funders that can be applied to the opioid epidemic.

In conjunction with the webinar, we released the Resourcing Harm Reduction blog series, a sequence of six interviews that spotlighted organizations funding both domestic and international harm reduction work, sharing their stories, challenges and successes.
2019 FCAA Member Supporters

AIDS Foundation of Chicago
AIDS Funding Collaborative
AIDS United
Aidsfonds
American Jewish World Service
amfAR
Anonymous*
Avert
Broadway Cares/Equity Fights AIDS
California Wellness Foundation
Charlize Theron Africa Outreach Project
Children’s Investment Fund Foundation
Comer Family Foundation
Cone Health Foundation
Conrad N. Hilton Foundation
Consumer Health Foundation
Elizabeth Glaser Pediatric AIDS Foundation
Elton John AIDS Foundation
Fondation de France
Ford Foundation
Frontline AIDS
Gilead Sciences
H. van Ameringen Foundation
Health Foundation of Greater Indianapolis

Hivos
Ittleson Foundation
Johnson & Johnson
Kaiser Family Foundation
Keep A Child Alive
Levi Strauss Foundation
M.A.C Viva Glam Fund
Merck
Open Society Foundations
Proteus Fund
San Francisco AIDS Foundation
Sidaction
SRHR Africa Trust
Stephen Lewis Foundation
TCC Group*
The Morris and Gwendolyn Cafritz Foundation
Third Wave Fund
UHAI-EASHRI
Until There’s A Cure Foundation
ViiV Healthcare
Walgreens
Washington AIDS Partnership

*New or Reengaged Members
FCAA ended 2019 in a good financial position through strong retention of member organizations and grant revenue. Allocated percentages to administrative costs rose this year with the addition of a part-time staff member and continued strategic decreases in program expenses.*

**Total Income: $659,009**

- Grant: 65%
- Membership: 28%
- Sponsorship: 3%
- Summit: 3%
- Interest: 1%

**Total Expenses: $631,245**

- Program: 86%
- Admin: 10%
- Fundraising: 4%

*These outlooks are based on unaudited internal financial analyses.*