

Dear Colleague,

On behalf of Funders Concerned About AIDS (FCAA), I extend our warmest greetings and heartfelt gratitude for your interest in becoming a member of our philanthropic community.

Your decision to join us in our mission to address the HIV and AIDS epidemic is both inspiring and invaluable.

As a member of FCAA, you will gain access to a wealth of resources, networking opportunities, and tailored support to further your organization's philanthropic goals. From exclusive events to comprehensive research insights, our membership benefits are designed to empower you in your journey towards creating positive change. We're happy to provide you with more information about FCAA's membership.

Check out the answers to some frequently asked questions below.

What is Funders Concerned About AIDS?

Funders Concerned About AIDS (FCAA) is a philanthropy-serving organization (PSO) founded in 1987 to take bold actions and push philanthropy to respond to HIV and AIDS. Our mission is to inform, connect, and support philanthropy to mobilize resources to end the global HIV pandemic and build the social, political, and economic commitments necessary to attain health, human rights, and justice for all.

Who are FCAA members?

FCAA members are philanthropic organizations that make annual financial contributions to support FCAA's work. They represent a diverse range of funding institutions that collectively are responsible for roughly 50% of global HIV-related philanthropy per year.

Who can join?

Membership is available to grantmaking or philanthropy-serving organizations, as well as philanthropic consultancy, support, advisory, or hosting organizations. FCAA also encourages membership from established and emerging intermediary funding organizations.

What does membership support?

Unrestricted membership contributions help FCAA to advocate for the sustainability of the HIV response by supporting our comprehensive programming, research, and communications efforts.

What is the value of PSO membership?

As a connected and coordinated community of funders, we can be a stronger voice for a comprehensive investment for the people and places most impacted by HIV and AIDS. Collectively, we better understand where the money is going, how it is changing, and where the need may be the greatest. By sharing information and advocating for a stronger, collective response, we can better influence our own individual institutions, donor governments, and the philanthropic field.

It is crucial to continue building and investing in donor networks across these sectors and to develop a coordinated response for people and communities that continue to be marginalized by government and society and that are disproportionately impacted by HIV — including Black women, gay and bisexual men, transgender women, sex workers, and people who use drugs in the U.S. and global South.

Membership provides the following benefits, and more, to all staff at member organizations:

- Find potential funding partners in the FCAA <u>Membership & Grants Directory</u>
- Sponsor, design, and speak at FCAA events and working groups, and build relationships and connections with other likeminded donors

- Receive discounted rates and early registration to the FCAA Global Philanthropy Summit
- Participate in <u>funder-only webinars and briefings</u>
- Request technical assistance, contacts/introductions, presentations, or data insights from FCAA staff

How are membership dues determined?

Dues are voluntary contributions based on an organization's overall annual grantmaking. Some members choose to make all or a portion of their dues in the form of a grant. The guidelines include "base membership" and "Board support" for FCAA Board organizations. To encourage the participation and engagement of intermediary organizations, FCAA offers a discount for organizations that identify as intermediary funders.

ANNUAL GRANTMAKING	Base Membership	Board Support	Intermediary (50% of Base)
Foundations			
\$ 15 million +	\$20,000	\$40,000	\$10,000
\$ 10-15 million	\$7,500	\$15,000	\$3,750
\$ 5-10 million	\$4,500	\$9,000	\$2,250
\$ 1-5 million	\$1,000	\$2,500	\$500
\$ 500,000 – 1 million	\$500	\$1,500	\$250
\$ < 500,000	\$300	\$1,000	\$150
Corporations			
\$30 million +	\$35,000	\$75,000	
\$ 15-30 million	\$25,000	\$50,000	
\$ 10-15 million	\$15,000	\$25,000	
\$ 5-10 million	\$10,000	\$15,000	
\$ 1-5 million	\$5,000	\$10,000	
\$ < 1 million	\$1,500	\$5,000	

Become a Sustainer

FCAA Sustainers are member organizations that contribute in addition to their annual base membership level to help sustain FCAA operations or support programmatic areas. This can be in the form of increased membership dues, sponsorship, or a general operating grant. Project grants may also be considered to cover membership fees when aligned with FCAA's mission and strategy. Examples of sponsorship and recognition opportunities include:

- The FCAA Global Philanthropy Summit
- · Virtual webinars and in-person convenings
- Membership and Grants Directory
- FCAA's annual resource tracking report, Philanthropic Support to Address HIV and AIDS
- Issue- or region-specific Working Groups

How do I become a member?

Fill out the <u>online membership application form</u>. After review and approval, FCAA will share an invoice to complete the membership process.

We are thrilled to welcome you to our growing community of passionate advocates and changemakers. Your commitment to philanthropy and social responsibility aligns perfectly with our vision for a world without AIDS. Your membership not only supports our vital work but also amplifies our collective impact in combating this global health crisis.

Once again, thank you for your generous support and partnership. Together, we can make a difference, drive meaningful change, and improve the lives of those affected by HIV and AIDS around the world.

Warm regards,

Masen Davis
Executive Director

Funders Concerned About AIDS